Promote Your Business to Visitors to the C&O Canal Towpath and Great Allegheny Passage
## Connect to Trail Travelers

The gaptrail.org website is the authoritative reference for visitors, groups, and tour companies planning bucket-list adventures along the 150-mile Great Allegheny Passage and 184.5-mile C&O Canal Towpath.

## Reach Multiple Audiences

Trail town businesses and national brands promote their services and gear at gaptrail.org, targeting motivated, monied outdoor adventurers from among all 50 states and dozens of countries.

Reach customers looking for all these amenities:

- Hotels, B&B’s, guesthouses, campgrounds, and hostels
- Restaurants, cafés, bakeries, coffee shops, grocers, breweries, wineries, and ice cream parlors
- Outfitters, bike shops, day- and multi-day bike rentals, canoe and kayak rentals
- Shuttle services, custom trip designers, guide-led excursions, and packaged tours
- Four-season resorts with overnight packages geared toward bicycle tourism
- Museums, gardens, heritage sites, galleries, and destination marketing organizations
- Camping gear, bicycles, panniers, hiking boots, and backpacks

### Revenue

- **$74M** in direct spending from trail travelers
- **$90** per day spending by day trippers
- **$496** average spending of overnight travelers

### Website

- **273K** visitors to gaptrail.org
- **1.06M** pageviews

### Social Media

- **100K+** social media reach (2022 AVG/PER MONTH)
- **33K+** Facebook followers
- **7K+** Instagram followers

### Email

- **14K+** email subscribers
- **60%** average open rate
- **6.6%** average click rate

### Outbound Clicks

- **38K+** outbound clicks to business websites
Our website is built with trail travelers at the forefront. It highlights places for bicyclists and hikers to stop, refuel, and stay overnight. With great photography, a searchable map, and an itinerary builder, it’s the perfect place to reach new and returning audiences headed to the Great Allegheny Passage and C&O Canal Towpath.

By putting your business on gaptrail.org, you’ll be found on trail town pages and in lists of businesses and amenities by category — lodging, dining, outfitters, campgrounds, and shuttles, to name a few — and visitors will be sent to your unique Profile Page.

**TRIP PLANNING TOOL**

To help travelers navigate the trail towns along GAP and C&O Canal Towpath, gaptrail.org features a searchable map. Using this map, a traveler can find trail town businesses and points of interest and save selected destinations in a trip itinerary to share with others.

**SHOWCASE YOUR BUSINESS WITH A PROFILE PAGE**

For an annual cost of $300, you’ll reach qualified audiences who are actively planning a trip on the GAP or C&O Canal Towpath. A Profile Page includes a header photo, address, phone, email, and direct links to your website and social media accounts, and a 200-word description.
Get discovered throughout gaptrail.org with key placements of your business’s name, summary, and/or photo where visitors will see them.

The placements shown here require the purchase of a Profile Page. Each advertising placement links directly to your Profile Page.

**Advertiser Fit:**
The following placements work well for businesses that directly serve visitors looking for places to sleep, eat, rent bicycles or kayaks, arrange custom tours, find shuttle services, or relax at a resort.

**GAPTRAIL.ORG PLACEMENT POSITIONS** *(highlighted in green)*

- **Home Page**
- **Main Navigation Pages**
- **Core Instructional Pages**
- **List Pages**
- **Destination Pages**

- **Home Page**
  - Where to Go
  - Things to Do
  - Before You Go
  - Support the GAP

- **Where to Stay**
  - Getting to the GAP
  - Camping
  - Rules and Safety
  - Outdoor Recreation
  - TrailGuide

- **15+ pages, including:**
  - Lodging
  - Dining
  - Outfitters
  - Parking
  - Campgrounds
  - Tours, and more

- **100+ pages, including:**
  - Big Savage Tunnel
  - Hot Metal Bridge
  - Ohiopyle State Park
  - Helmstetter’s Curve
  and more
<table>
<thead>
<tr>
<th>PLACEMENT NAME</th>
<th>PLACEMENT LOCATIONS</th>
<th>PLACEMENT SPECIFICATIONS</th>
<th>6-MONTH COST</th>
<th>12-MONTH COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Profile Page</td>
<td>• Searchable Map&lt;br&gt; • Itinerary Planner&lt;br&gt; • Directories&lt;br&gt; • Nearest Trail Town Page (if applicable)</td>
<td>• Three landscape photos of your business, brand, service, or product measuring at least 2500px wide, PNG/JPG, 72 dpi, RGB&lt;br&gt; • Inclusion of email and phone number&lt;br&gt; • Direct links to your website and social media accounts&lt;br&gt; • Appealing description of your business or service (200 words)&lt;br&gt; • Brief summary or tagline (120 characters)</td>
<td>Not applicable</td>
<td>$300</td>
</tr>
<tr>
<td>Prime Package</td>
<td>Top ad placement on the following pages: &lt;br&gt; • Home Page&lt;br&gt; • Main Navigation Pages</td>
<td>• Photo from Profile Page&lt;br&gt; • 120 character summary&lt;br&gt; • Link to Profile Page&lt;br&gt; • This placement dynamically rotates with other advertisers</td>
<td>$2,500</td>
<td>$4,500</td>
</tr>
<tr>
<td>Trip Planning Package</td>
<td>Top ad placement on the following pages: &lt;br&gt; • Core Instructional Pages&lt;br&gt; • List Pages</td>
<td>• Photo from Profile Page&lt;br&gt; • 120 character summary&lt;br&gt; • Link to Profile Page&lt;br&gt; • This placement dynamically rotates with other advertisers</td>
<td>$1,900</td>
<td>$3,500</td>
</tr>
<tr>
<td>Destination Package</td>
<td>Shows among 100+ Destination Pages</td>
<td>• Photo from Profile Page&lt;br&gt; • 120 character summary&lt;br&gt; • Link to Profile Page&lt;br&gt; • This placement dynamically rotates with other advertisers</td>
<td>$480</td>
<td>$900</td>
</tr>
<tr>
<td>Buy Out a Destination Page</td>
<td>Yours will be the only ad placement on your chosen Destination Page or Pages</td>
<td>• Photo from Profile Page&lt;br&gt; • 120 character summary&lt;br&gt; • Link to Profile Page</td>
<td>Call for pricing</td>
<td>Not applicable</td>
</tr>
<tr>
<td>Prepaid Click Package A</td>
<td>Ad placements rotate among the bottom position on Main Navigation Pages and middle and bottom positions on Core Instructional Pages</td>
<td>• Photo from Profile Page&lt;br&gt; • 120 character summary&lt;br&gt; • Link to Profile Page&lt;br&gt; • This placement dynamically rotates with other advertisers&lt;br&gt; • 50 clicks or 6 months (whichever comes first)</td>
<td>$525</td>
<td>Not applicable</td>
</tr>
<tr>
<td>Prepaid Click Package B</td>
<td>Ad placements rotate among the middle and bottom positions on: &lt;br&gt; • List Pages</td>
<td>• Photo from Profile Page&lt;br&gt; • 120 character summary&lt;br&gt; • Link to Profile Page&lt;br&gt; • This placement dynamically rotates with other advertisers&lt;br&gt; • 50 clicks or 6 months (whichever comes first)</td>
<td>$362</td>
<td>Not applicable</td>
</tr>
</tbody>
</table>

Advertising rates are subject to change. The rates listed are guaranteed through December 31, 2023.
Drive Brand Awareness with Sponsorships

Build visibility for your well-known brand and broaden your reach with new audiences. Drive awareness among those exploring the Great Allegheny Passage and C&O Canal Towpath. Website sponsorships include the home page or an article in our updates section. Reach engaged trail travelers through our e-news and alerts, in which we tell compelling stories about trail-facing businesses, highlight places to stop, communicate timely alerts, and highlight upcoming events to encourage return visits.

**Advertiser Fit:**

Sponsorships are great for respected national brands and businesses with significant footprints in the outdoor recreation space. All of these sponsorships include a link directly to the URL provided by the advertiser. For the home page sponsorship, advertisers provide a logo that will be clickable.
<table>
<thead>
<tr>
<th>PLACEMENT NAME</th>
<th>PLACEMENT SPECIFICATIONS</th>
<th>1X INSERTION UNIT RATE</th>
<th>3X INSERTIONS UNIT RATE</th>
</tr>
</thead>
</table>
| Home Page Sponsorship             | • Single-color logo (must fit within 600x250 frame, PNG/JPG, 72 dpi, RGB) + hyperlink of advertiser’s choice  
• Stays on homepage for 12 months                                                                                                                                                                                    | $6,000                 | Not applicable          |
| Sponsored Article                 | • Sponsor an article written in collaboration with our team that gets posted to the ‘Updates’ section of the website, shared in social media, and included in the E-News & Alerts.  
• 400-800 words max  
• Supply up to three images sized at 850x515, PNG/JPG, 72 dpi, RGB  
• Supply URL for inclusion in article                                                                                                                                                                                | $950                   | Not applicable          |
| E-News & Alerts: Top Sponsorship  | • Logo or image (600x160, PNG/JPG static image, 72 dpi, RGB)  
• 255 characters of text (spaces included)  
• A clickable call to action phrase (120 characters max, comes at end of 255 characters, included in total character count)  
• Supply URL to direct the sponsorship                                                                                                                                                                              | $400                   | $280 each               |
| E-News & Alerts: Middle Sponsorship| • Logo or image (600x160, PNG/JPG static image, 72 dpi, RGB)  
• 255 characters of text (spaces included)  
• A clickable call to action phrase (120 characters max, comes at end of 255 characters, included in total character count)  
• Supply URL to direct the sponsorship                                                                                                                                                                             | $250                   | $175 each               |
| E-News & Alerts: Bottom Sponsorship| • Logo or image (600x160, PNG/JPG static image, 72 dpi, RGB)  
• 255 characters of text (spaces included)  
• A clickable call to action phrase (120 characters max, comes at end of 255 characters, included in total character count)  
• Supply URL to direct the sponsorship                                                                                                                                                                             | $150                   | $120 each               |
Get Your Business in Front of the Right Audiences

About the Great Allegheny Passage

The Great Allegheny Passage is a spectacular 150-mile path between Cumberland, Maryland and Pittsburgh, and offers world-class bicycling and hiking adventures. With stupendous mountain views from 16 bridges and with easy travel through four tunnels, the GAP was the first path named to the National Rail-Trail Hall of Fame. Each year, travelers visit the GAP from all over the United States and around the world, and drive an estimated $121 million in economic impact in the region. The Great Allegheny Passage receives national press attention, with recent stories in the New York Times, Washington Post, USA Today, National Geographic, and Fodor’s Travel. With over a million visits annually, it’s the country’s premiere long-distance bicycle tourism adventure.

About the GAP Conservancy

The Great Allegheny Passage Conservancy is a 501(c)(3) nonprofit organization which coordinated the completion of the Great Allegheny Passage, and now stewards its ongoing care and enjoyment. We promote traveling the GAP and its sister trail, the C&O Canal Towpath, and seek the flourishing of trail towns and the joy of travelers along the entire Pittsburgh to Washington, D.C. journey.

QUESTIONS?

Contact Doug Riegner, Director of Community Relations at 724-309-4041 or driegner@gaptrail.org. P.O. Box 228, Homestead, PA 15120 | gaptrail.org